

MANAGEMENT DEPARTMENT

BACHELOR OF ARTS IN ADMINISTRATION

MANAGEMENT CONCENTRATION (B.A.)

CAREER OPPORTUNITIES ARE ABUNDANT FOR MANAGEMENT MAJORS.
EVERY ORGANIZATION NEEDS AND SEEKS WELL-EDUCATED MANAGERS.
A TREMENDOUS PAYOFF AWAITS FROM PURSUING A DEGREE IN
MANAGEMENT AT:



**37-500 COOK STREET
PALM DESERT, CA 92211**

**PHONE: 760-341-2883
FAX: 909-537-8180**

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CSUSB-Palm Desert Campus

Located in the heart of the Coachella Valley, the Palm Desert Campus (PDC) offers all the benefits of a California State University in a small, personalized, setting.

At PDC the Management Department caters to the needs of upper division business students by providing flexible class schedules, nontraditional course offerings, and “real-world” applicable course curriculum. Classroom environments offer new, state of the art facilities. Scholarships and financial aid are available to students who meet the specific guidelines and/or requirements.

The Bachelor of Arts in Business Administration with a general management concentration offers the student a broad-based business education. Courses cover a wide-range of topics, including accounting, finance, marketing plus sixteen units in various management specialty courses.

Our program accommodates full-time, part-time, traditional, nontraditional, and/or reentry students. Many of our courses and extracurricular activities provide students the opportunity to learn through community-based business partnerships. These partnerships offer students a “real-world, hands-on” approach to business education, and students gain work experience that enhances their marketable attributes.

All business faculty members are available to serve and assist students in course selection and overall guidance. The department takes pride in providing students with faculty members that are experts in their fields. Faculty members also bring years of professional business experience into our classrooms.

All students (prospective, current, or returning) are encouraged to contact the Management Department Coordinator at Palm Desert—anytime—to find out more about our programs or schedule an advising appointment.

Dr. Cynthia Schreihans
Department Coordinator and Student Advisor
Phone: 760-341-2883 X 78151
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Program Information

CSU. San Bernardino's Palm Desert Campus offers upper-division coursework for a Business Administration (BA) Degree in Management. Lower division coursework for this major must be completed at a community college or university before transfer.

Students must complete the **California State University General Education Certification** course pattern or the **Intersegmental General Education Transfer Curriculum (IGETC)** for UC and CSU to fulfill lower-division general education requirements.

The area's local community college, College of the Desert (COD), provides a course pattern that encompasses **California State University General Education Certification**.

Up to 70 units of transferable community college work may be applied to the degree. There are four additional upper-division general education courses required of all students regardless of major. These courses are to be taken at the university. They are not available at the community college.

NOTE: Students with coursework completed outside of the state of California or at other four-year institutions should make an appointment to see a transfer advisor to determine lower division course equivalencies.

Admission & Registration

Admission standards and procedures are the same whether a student intends to enroll at Palm Desert or the San Bernardino Campus. Students should submit an application of transcripts of all previous college course work.

Transcripts should be submitted as early as possible prior to the time a student wishes to enroll. Applications can be obtained by calling or coming to the PDC office, and pre-admission counseling is available.

Students may register for classes at the campus by phone using the campus Telephone Registration Access System (TRACS) or during late registration, which occurs just prior to the beginning of each academic term. Since classes fill up quickly, students are advised to use TRACS.

For specific inquiries call PDC at (760) 341-2883. Additional information about registration is available at the PDC office.

PDC is a great place to be!

Student Programs

Students may take advantage of all San Bernardino campus programs and services as well as those offered at the Palm Desert Campus. Programs and services available at PDC include the following:

- ◇ Financial Aid Assistance
- ◇ Pre-admission counseling
- ◇ Academic advising
- ◇ Computer facilities
- ◇ Guest lectures and speakers
- ◇ Student programs and clubs
- ◇ Community partnerships

PDC students are encouraged to participate in all academic and social groups of interest to them whether based at Palm Desert or the San Bernardino campus. A key component in PDC government is the Student Advisory Board, which represents the student body to the Dean and develops programs and services such as English and psychology clubs, and an accounting association.

Open University: Area residents who wish to attend classes at PDC without pursuing a degree may enroll on a space-available basis.

Over-Sixty Program: Fees are waived for California residents over the age of sixty who are eligible for admission. Registration is on a space available basis and requires a small administrative charge.

General Education Requirements

A. Basic Skills Category (12 units)

Courses in category A should be completed before a student reaches upper division standing (90 quarter units). For upper division transfer students, this category should be completed within the first 32 units taken at CSUSB.

1. **Written Communication** – 4 units from Eng 101, Hon 103*
2. **Oral Communication** – 4 units from Comm 120, Hon 103*
3. **Mathematics** – One course listed in the mathematics section of the Natural Sciences Breadth area (category B1)
4. **Critical Thinking** – 4 units chosen from: Comm 180, Hon 103*, Math 180; Phil 105, Phil 200; Psyc 105; Soc 180

* Open only to students accepted into the University Honors Program. The entire Honors 103A/103B/103C sequence must be completed before the student will be granted GE credit in any Basic Skills category.

B. Natural Science Breadth Area (20 units)

1. **Mathematics** – 4 units chosen from: Math 110, 115, 120, 192, 211
2. **Life Sciences** – 5 units chosen from: Biol 100, 202; Hsci 120
3. **Physical Science** – A minimum of five units chosen from: Chem 100, 205, 215; Geog 103, Geol 101, Phys 100, 103, 121, 221

General Education Requirements, Cont.

4. **Special Topics in Science and Technology** – 2 units chosen from: Biol 216, 217; Chem 105, Csci 121, 124; Geol 205, 210
5. **Integrative Capstone in the Natural Sciences** – 4 units chosen from: Nsci 300, 310, 314, 315, 320, 325**, 351, 360
NOTE: Students may receive credit for only one of the following courses: HUM 325, NSCI 325, SSCI 325

C. Humanities Breadth Area (20 units)

1. **Arts** – 4 units chosen from: Art 200, Hum 180, Mus 180, TA 260
2. **Literature** – 4 units chosen from: Eng 110, 111, 160, 170; TA 160, 213
3. **Foreign Language or Literature in Translation** – 4 units chosen from: Fren 102, 150, 200, 201, 202, 290; Ger 102, 150, 212, 214, 216, 290; Span 102, 150, 155, 212, 213, 214, 290

To be eligible for general education credit for a foreign language 102 course, a student must have had either less than two years of high school study of the language selected in category C# or no such study of that language for at least five years prior to admission to the university. For those that apply to challenging a course for credit toward the category refer to the CSUSB Bulletin.

4. **Philosophy** – 4 units chosen from: Phil 190, 191, 192, 193, 194
5. **Integrated Capstone in Humanities** – 4 units chosen from: Hum 319, 325**, 330, 335**, 340, 344, 350**, 370**, 375**, 380**, 385 (**also counts category G)
NOTE: Students may receive credit for only one of the following courses: HUM 325; NSCI 325; SSCI 325

D. Social and Behavioral Sciences Breadth Area (20 units)

1. **American History and Civilization** – 4 units chosen from: Hist 146, 200, 201
2. **American Institutions** – Psci 203

NOTE: The American history, constitution, state and local government requirement may be met by taking: Psci 203 and one of the following: Hist 146, 200, or 201

If this requirement is met by examination, then students must still complete 16 units of lower-division units in this breadth area.

3. **World Cultures** – 4 units chosen from: Anth 140; Hist 140, 142, 144; Ssci 165
4. **Discipline Perspectives** – 4 units chosen from: Anth 100, 102; Econ 104; ES 100; Geog 100; Psys 100; Soc 100; Wstd 100
5. **Integrated Capstone in the Social & Behavioral Sciences** – 4 units chosen from: Ssci 300, 304, 315, 315**, 320, 321, 325**, 345, 350** (**also counts category G)
NOTE: Students may receive credit for only one of the following courses: HUM 325, NSCI 325, SSCI 325

E. Lifelong Understanding category (6 units)

1. **The Whole Person** -- *Physical and Physiological Issues* – 2 units chosen from: Kine 205; Nsci 110
2. **The Whole Person** -- *Physical and Physiological Issues* – 2 units chosen from: Phil 101; Psys 115; Soc 110
3. **Physical Education** – 2 units chosen from: Kine 101, 114, 120, 121, 137, 147, 149, 150
NOTE: All students are required to complete two units of physical education in this category. Ten additional units of physical education activity courses (numbered 150 and below) for a total of 12 units maximum may be applied toward graduation.

F. Upper-Division Writing Requirements (0-4 units)

This requirement can be met by completing on of the following two options:

1. Successfully completing on of the following upper-division expository writing courses (4 units): Educ 306; Eng 306; Hum 306; Mgmt 306; Nsci 306; Ssci 306
2. **Passing a proficiency examination (0-units).** No unit credit is awarded for passing the examination. It may be necessary to take additional units to meet minimum residency and graduation requirements.

General Education Requirements, Cont.

G. Multicultural/Gender Requirement Category**

All students must take on upper-division course designed as meeting this requirement. The multicultural /gender requirement can be met by completing one of the following options:

3. **Integrative capstone course completed in one of the three breadth areas** (Categories B5, C5, or D5): Hum 325, 335, 350, 370, 375, 380; Nsci 325; Ssci 316, 325, 250.
4. **One upper-division course fro the following:** Anth 325, 333; Comm 304, 401; Cjus 451; Econ 352; Eng 314; Hum 460, Mus 350; PA 305; Phil 364, 367; TA 462, 463

NOTE: Four upper-division general education courses are required.

CATEGORY F-Upper-division writing requirement-MGMT 306 IS RECOMMENDED CATEGORY B5, C5, AND D5 – Integrative Capstone- One course from each line, make sure one is a ** to also meet Category G.

No substitutions in the general education program are possible without prior approval of a petition submitted to the Office of Academic Services. Students must earn a minimum of 82-quarter units in General Education.

Please refer to CSUSB Bulletin of Courses for further details.

B.A. Degree Requirements

82 General Education Units

64 Business Core Units

12 Concentration Units

12 Specialty Units

10 Elective Units

180 Total Units

NOTE: Candidates for degrees to be awarded must request a graduation requirement check at the Office of Records, Registration and Evaluations at least one quarter before the term of their expected graduation. Students not completing their degree in the term applied for will need to refile and pay for the later term. Access to registration for terms subsequent to the stated graduation will not be granted until the graduation check is refiled. The Records, Registration, and Evaluations Office have developed a "Graduation Check" page, which is available on the Web. Once the graduation check is completed, students can view their grad check online at <https://enrollss.csusb.edu/gradchk.html>.

Lower-Division Prerequisites

Courses Offered at College of the Desert

- BUAC1A Accounting I
BUAC1B&C Accounting II
(Prerequisite: BUAC1A or equivalent)
- ECON 1 Principles of Macroeconomics
(Prerequisites Eng 50 and Math 50, or equivalent)
- ECON 2 Principles of Microeconomics
(Prerequisites Eng 50 and Math 50, or equivalent)
- CIS 70A Computer Based Application for Windows
(Prerequisite: ENG 50 or equivalent)
- CS 73 Computer Based Application for Windows
- BUMA 20A Business Law
(Prerequisite: ENG 50 or equivalent: other BUMA sections do not meet this requirement)
- MATH 14 Statistical Methods
(Prerequisites: MATH 40 “C” or better, ENG 51)
- or SOC 3 (Prerequisites: MATH 40 “C” or better, ENG 51)

And one course from:

- MATH 10 College Algebra
(Prerequisites: MATH 40 with a grade of “C” or better, or Algebra I & II and Geometry in high school, or equivalent)
- MATH 12 Pre-Calculus
(Prerequisites: MATH 40 and MATH 30 with grades of “C” or better or 4 years of high school Math including second year algebra & 1 year of Geometry with grades of “C: or better)
- MATH 1A Calculus with Analytic Geometry
(Prerequisites: Eligibility for ENG 51 and 4 years of high school mathematics including Trigonometry and Geometry with a grade of “B” or better in 4th year of equivalent: or MATH 12; OR MATH 10; OR MATH 5

College of the Desert
43-500 Monterey Ave
Palm Desert, CA 92260
Phone: (760) 346.8041

Note: The above lower-division business courses are also offered at the majority of California Community Colleges.

Required Core Courses

Lower - Division Requirements (8 courses - 32 Units)

- Info 102 Introduction to Information Technology (2)
- Info 102 Using Information Technology Application (2)
- Acct 211 Introductory Accounting I (4)
- Acct 212 Introductory Accounting II (4)
(Prerequisites: Acct 211 and Info 102 and Info 103)
- Econ 200 Principles of Microeconomics (4)
- Econ 202 Principles of Macroeconomics (4)
- Mgmt 230 Business Law (4)
- SCM 210 Applied Business Statistics
- Math 110 College Algebra (4)
or Math 120, Math 192, or Math 211
(Meeting category B1 in General Education Requirements)

The department recommends that students complete lower-division core courses before enrolling in upper-division requirements. Enrollment in upper-division courses requires students to be of junior standing (89.9 quarter units) and have completed all required course prerequisite(s).

Upper - Division (9 courses - 36 Units)

- Fin 313 Business Finance (4)
(Prerequisites: Acct 211 and 212, SCM 210 and Math 110)
- Fin 314 Corporate Financial Management (4)
(Prerequisite: Fin 313)
- SCM 304 Principles of Operations Management
(Prerequisites: Math 110 or 120 and SCM 120)
- Mgmt 302 Management and Organizational Behavior (4)
or Phyc 302
- Info 309 Information Management (4)
(Prerequisites: Info 102 and Info 103)
- Mgmt 330 Legal Environment of Business (4)
(Prerequisite: Mgmt 230)
- Mrkt 305 Marketing Principles (4)
- PA 315 Government Business Relations (4)
- Mgmt 490 Strategic Management (4)
(Prerequisites: All upper division Business Core Courses)

Management Concentration Courses

Three Concentration Courses (12 units)

- Mgmt 335 Business and Society (4)
- Mgmt 350 Administrative Communication (4)
- Mgmt 455 Human Resource Management (4)
(Prerequisite: Mgmt 302 or Psyc 302)

Management Specialty Courses

Three Specialty Courses (12 units)

- Mgmt 402 Studies in Organizational Behavior (4)
(Prerequisite: Mgmt 302 or Psyc 302)
- Mgmt 405 International Management (4)
(Prerequisite: Mgmt 302 or Psyc 302)
- Mgmt 442 Small Business Management (4)
(Prerequisite: Mgmt 302 or Psyc 302)
- Mgmt 451 Organization and Management Theory (4)
(Prerequisite: Mgmt 302 or Psyc 302)
- Mgmt 456 Developing an Effective Workforce (4)
(Formally Psychology of Human Resource Management)
(Prerequisite: Mgmt 302 or Psyc 302)
- Mgmt 457 Industrial and Labor Relations
(Prerequisite: Mgmt 302 or Psyc 302)
- Mgmt 459 Work Group Management
(Prerequisite: Mgmt 302)
- Mgmt 515 Small Business Consulting
(Prerequisite: Consent of Instructor)
- Mgmt 575 Internship in Management (4)
(Prerequisite: Consent of Instructor)
- Mgmt 590 Seminar in Management (4)
- Mgmt 595 Independent Study in Management (4)
(Prerequisite: Consent of Instructor, credit 2 or 4 units)

Mgmt 998. The Graduation Assessment Course: Department permission is needed to register for MGMT 998 during the last quarter of a student's academic program. All management graduates are REQUIRED to complete this course to graduate. This course requires a graduation assessment project.

Minor in Management

Business majors can obtain a Minor in Management by completing 28 units from the following areas:

Select Two Specialty Select Two Specialty Are

Lower - Division Requirements (2 courses - 8 units)

Upper - Division Requirements (9 courses - 36 Units)

Mgmt 100 Introduction to Business & Public Administration (4)

Mgmt 230 Business Law (4)

Upper - Division Requirements (5 courses - 20 units)

Mgmt 302 Management and Organizational Behavior (4)

Mgmt 330 Legal Environment of Business (4)

And 12 Units Selected from. . .

any Management 300, 400, or 500, level courses.

PDC Business Faculty

| | | |
|--------------------------------|--|-----------------|
| Estes, Jim | jimestes@csusb.edu | Finance |
| PhD, MBA, CFP, ChFC, CPCU, CLU | | |
| Kelly Hall | khall1@csusb.edu | Accounting |
| MBA | | |
| John Dorocak | jdorocak@csusb.edu | Accounting |
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| Cynthia Schreihans | cschreih@csusb.edu | Management |
| MBA, DPA | | |
| Catherine Levitt | clevitt@ggu.edu | Management |
| DBA, PhD | | |
| Catherine Walsh | cwalsh@csusb.edu | Accounting |
| MACC, CPA | | |

All faculty serve to assist students in course selection and overall guidance. Course selection is a student decision based on the difficulty of the course(s), hours scheduled, prerequisite(s) required, time constraints, etc. To serve students' academic needs, all faculty have scheduled office hours each quarter for student advising. No appointments are necessary.

Work Experience

Management 575

The Management Department and the Inland Empire Center for Entrepreneurship Office oversee the activities of this course. MGMT 575 offers 4 Units of elective credit (CR or NC) in the management concentration for working 150-200 hours per quarter in an intern position with a participating private or public sector employer. Internship positions can be with business firms, government agencies, and non-profit organizations. Some internships pay, while others do not. The internship experience is designed to help bridge the gap between academic studies and their practical applications in the “real-world” of employment.

The internship program is of mutual benefit to students, employers, and the University. The student acquires valuable experience in an environment that emphasizes professional obligations, career opportunities, and the application of classroom knowledge. The employer benefits from obtaining the services of motivated academic interns. The University benefits from the creation of strong linkages with the business and public sectors.

If special project arrangements are made with the department advisor in advance, and with a few special provisions, internships can be completed at the student’s current work site. To qualify, a student must perform different duties than their regular job and must be supervised by someone other than their regular supervisor.

Internships require advanced permission from the instructor for enrollment. Management 575 is offered once per year at the Palm Desert Campus.

Management 515

The Management Department and the Inland Empire Center for Entrepreneurship Office oversee the activities of this course. The Small Business Consulting (SBC) team project experience for students is designed to bridge the gap between academic studies and practical applications in the “real-world” of employment.

The SBC project is of mutual benefit to the students, employers, and the University. It is valuable to the students as the project provides realistic exposure to small business operations, providing an opportunity to apply classroom-obtained skills in a non-classroom environment. The SBC experience aids sponsoring businesses by keeping them informed of new developments,

concepts, and methods in their fields, as well as providing them students who assist as a motivated consulting team. The University is benefited by the addition of “real-world” components to its curriculum. The university also benefits from the enhancement of its reputation in the business sectors within the geographic areas it serves. This course earns a letter grade.

If special project arrangements are made with the department advisor in advance, in some cases, consulting projects can be completed at the student’s current work site. Small Business Consulting requires advanced permission from the instructor for enrollment.

Special Interest

Management 595D

The Management Department and your campus advisor oversee the activities for this course. Course credit can be obtained for field research projects aligned with management topics of special student interest. Independent study can also include study related to course texts, assignments, and a final project.

An independent study project benefits the student by allowing them to expand their management knowledge in a specialized area. A total of 10 units of concentration credit can be applied toward graduation for independent study courses. This course receives a letter grade and is worth 4 units per course.

A written project proposal for MGMT 595D must be submitted to the department and faculty advisor along with a course contract. Project consent must be obtained from the instructor and department. The course requires the student to have a 3.0 or better GPA.

Independent Study requires advanced permission from the instructor and department for enrollment.

Management 595D is offered once per year at the Palm Desert Campus.

PDC Management Courses

Enrollment in upper division courses is restricted to students who have met all prerequisites and have completed at least 89.9-quarter units (junior class level). Students who do not meet these requirements will be disenrolled. Please check the department two year-schedule for a list of all

management courses offered each two-year cycle. The following provides a description of all management classes offered at PDC:

302. Management and Organizational Behavior

Introduction to management as it affects operations and the behavior of people in relation to the functional fields of administration. Selected behavioral concepts analyzed with respect to applications in management. (Also offered as PSYC 302.) Students may not receive credit for both.)
(4 units)

306. Expository Writing for Administration

Writing related to business and public administration including documented research reports, summaries, and analytical papers. Revision and rewriting will be required. Course fulfills the graduation requirements in writing proficiency. May not be counted for fulfilling concentration requirements for any degree program offered by the College of Business and Public Administration. No more than one of the expository writing courses (EDU 306, ENG 306, HUM 306, MGMT 306, NSCI 306, SSCI 306) may be taken for credit. Students who receive a grade of no credit in any combination of the expository writing courses two or more times must meet with the 306 coordinator or designee to design a developmental writing plan as a condition of enrolling for a third quarter. All students must obtain junior standing at the time of registration or their course request will be canceled. Formerly MGMT 495. Graded A, B, C/no credit. Prerequisites: ENG 101 and a minimum of 90-quarter (60 semester) units of college credit. (GE=F.1) (4 units)

330. Legal Environment of Business

Study of the legal system; nature and source of law as applied to business activity; statutes, and significant cases involving business policies; effect to public policies on private enterprise systems. (4 units)

335. Business and Society

Evaluation of American business systems; political, legal and social factors influencing business; role of business in alleviating society's problems; problems and issues of current concern regarding women and minorities in management.
(4 units)

350. Administrative Communication

Introduction to communication theory. Concepts, analysis and methods of improvement for interpersonal communication, communication within organizations and communication between organizations and their external environments. (4 units)

402. Studies in Organizational Behavior

Review and presentation of selected areas of behavioral science research and its application to management practices. Selected subjects may include: motivation,

communication change, and leadership. Prerequisite: MGMT 302 or PSYC 302. (4 units)

405. International Management

Identification of the diverse factors, actors and forces that shape the global business environment. Comparative analysis of management practices in various cultures with emphasis on sociocultural, political and economic influences. Need for adaptation of business practices to local environments is stressed. Prerequisite: MGMT 302 or PSYC 302. (4 units)

442. Small Business Management

Managerial considerations for the small business entrepreneur. Acquisitions, location, legal considerations, finances, taxation, labor relations and other topics. (4 units)

451. Organization and Management Theory

Development and analysis of organization and management theory. Comparative analysis seeking patterns and systematic explanation of differences among organizations. Dynamics of interaction between organizations and environment. Prerequisite: MGMT 302 or PSYC 302. (4 units)

455. Human Resource Management

Policies related to human resources; human resource planning, employment selection and development, performance appraisal, compensation, relationships and unionized employees, collective bargaining. Prerequisite: MGMT 302 or PSYC 302. (4 units)

456. Developing an Effective Workforce (formerly, Psychology of HR)

Review of research in application of psychology to selection, evaluation and training of human resources. Topics include fair employment legislation, job analysis methodologies, merit evaluation, interviewing techniques and psychometric methods. Prerequisite: MGMT 302 or PSYC 302. (4 units)

457. Industrial and Labor Relations

Analysis of historical, political; legal, economic and managerial forces which lead to the development of labor unions and collective bargaining. Focus on legal rights of employees and managerial rights of employer. Involves case law and bargaining simulation. (4 units)

459. Work Group Management

Intensive examination of the dynamics of task-oriented groups, utilizing both conceptual and experiential learning. (4 units)

490. Strategic Management

This capstone course develops an overall general manager's perspective of the business and integrates knowledge from accounting, finance, information and

decision sciences, production, management, marketing, and public policy. Coverage includes competitive strategy for global, national, and regional or local businesses and managerial concerns regarding social and environmental issues. Prerequisites: Completion or current enrollment in all upper-division core business courses. (4 units)

515. Small Business Consulting

Supervised consulting assignments designed to provide meaningful business assistance to small businesses. Prerequisites: Consent of the instructor. (4 units)

575. Internship in Management

Supervised work and study in private organizations. May be repeated once for credit. Graded credit/no credit. Consent of instructor or department. (4 units)

590. Seminar in Management

Intensive study of some phase of management to be developed by the instructor. May be repeated for credit as topics change. (4 units)

595. Independent Study

Special topics involving library and/or field research. A total of 10 units in any College of Business and Public Administration 595 may be applied toward graduation. Prerequisites: a minimum overall grade point average of 3.0, consent of the instructor and approval by the department with a written project/proposal submitted to the department in the College of Business and Public Administration on a standard application filed in advance of the quarter in which the course is to be taken. (Credit to be arranged 2 or 4 units)

998. Management Graduation Assessment

Submission of a portfolio based on departmental guidelines. Prerequisites: completion of or concurrent enrollment in all management concentration courses required for graduation. (0 units)

Two-year Department Class Schedule

The following color key will assist students in indentifying, core, concentrating, specialty, and capstone courses offered during the academic terms.

Gray—Core Business Course (Offered once each academic year)

Blue—Online Core Business Course (Offered once each academic year)

Brown—Management Concentration Course (Offered once each academic year)

Green—Management Specialty Course (Offered once each two-year cycle)

Purple—Management Specialty Course (Offered once each academic year)

Pink--Hybrid Management Specialty Course (Offered once each academic year)

Red—Capstone Course (Offered each quarter)

This two-year schedule is subject to change. Follow your Program Advising Worksheet for Students (PAWS), which lists coursework for graduation. See your academic advisor to make sure all course requirements are complete.

| AY 2008-09 | Fall | Winter | Spring |
|------------|----------------------------------|----------------------------------|--|
| | MGMT 306 MGMT 302 MGMT 575 | MGMT 306 MGMT 455 MGMT 595 | MGMT 456 MGMT 490 MGMT 350 MGMT 442 or 590 |
| | MGMT 451 | MGMT 405 MGMT 330 | |
| | FA 313 MRKT 305 INFO 309 | FA 314 PA 315 | SCM 304 |
| | CAPSTONE CAPSTONE | CAPSTONE CAPSTONE | CAPSTONE CAPSTONE |

| AY 2009-10 | Fall | Winter | Spring |
|------------|--|--|--|
| | MGMT 306 MGMT 302 MGMT 575 MGMT 451 MGMT 335 | MGMT 306 MGMT 595 MGMT 405 MGMT 330 | MGMT 515 MGMT 490 MGMT 402 MGMT 457 or 590 |
| | FA 313 MRKT 305 INFO 309 | FA 314 PA 315 | SCM 304 |
| | CAPSTONE CAPSTONE | CAPSTONE CAPSTONE | CAPSTONE CAPSTONE |

